

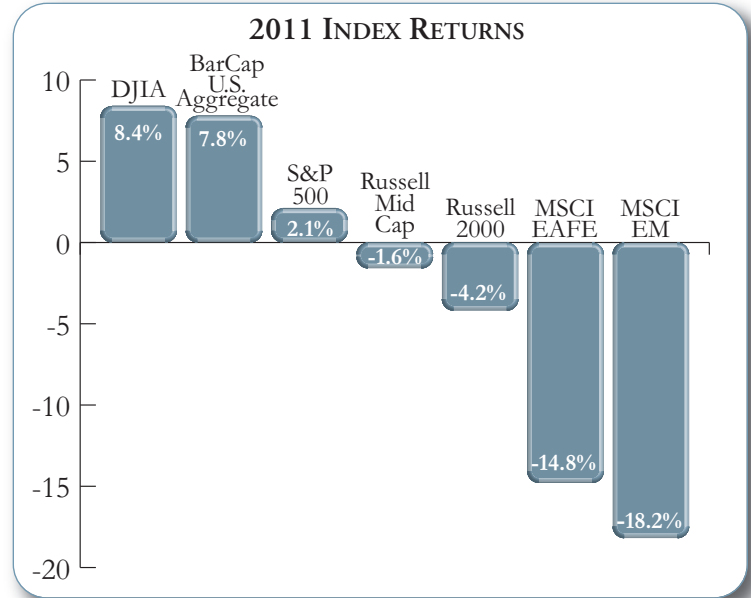
WOW, WHAT A START TO THE YEAR! THE S&P 500 GAINED 12.6%, making it the best first quarter since 1998, and is now up almost 26% in the last six months. We have seen almost a complete reversal of what happened in 2011. Riskier assets have fared much better, and the safer, large cap, high dividend stocks that did well last year, (utilities, consumer staples, and telecom stocks), are taking a breather this year.

International markets seem to have stabilized a bit after a terrible 2011. Emerging markets have been the best performer this year after being the worst in 2011. It is hard to say whether this is simply a “dead cat bounce” from investors rebalancing their accounts, or if it is truly a change in sentiment toward the emerging markets. Developed international markets have seen incredible volatility over the past few years, and this could continue as they attempt to fix some pretty serious problems. But last year’s decline has driven valuations on overseas stocks to fairly attractive levels, particularly given the expected growth potential in emerging markets. We believe that the recent dislocations in those markets have likely created significant opportunities for long-term investors, and that the international funds in your portfolio, Thornburg International Value, Dodge & Cox International Stock, and T. Rowe Price Emerging Market Stock, will be able to take advantage of them.

Along with the “risk-on” atmosphere we have seen over the past six months, investor sentiment has risen to fairly high levels, but investor activity tells a different story. In the last 12 months, \$24 billion has come out of stock mutual funds and ETFs, while more than \$230 Billion has gone into bonds (according to Morningstar). Historically, this has often acted as a contrarian indicator since most investors have struggled to accurately time the market. In fact, the last time we saw this big of a discrepancy was in 2000 when money was flooding into stocks as investors continued to chase expensive, high flying tech stocks and no one wanted bonds. Over the following decade (2001 to 2010), bonds produced returns five times greater than stocks. This is one of many reasons that we believe it is important to own a variety of asset classes among multiple investment styles and not to chase the best performers.

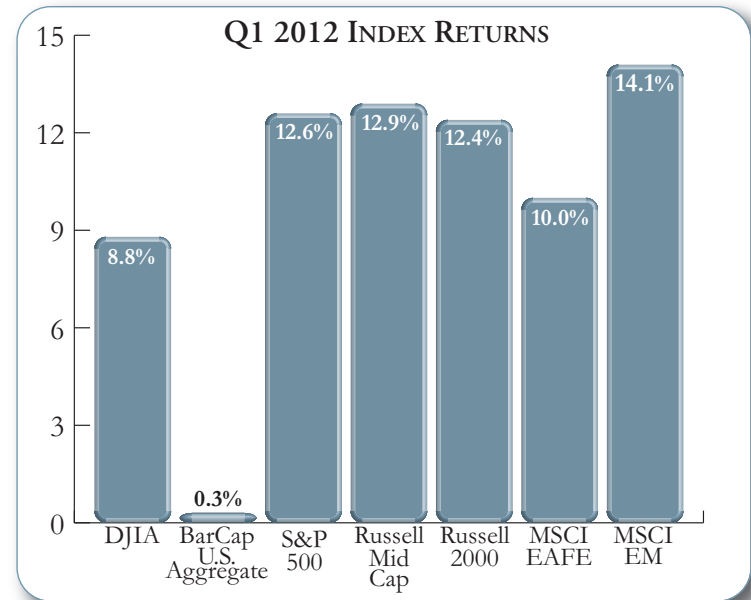
You may have noticed that our annual rebalance took place in the early part of March. Each year, we tweak our allocations to take advantage of market movements and changing valuations among asset classes. This year, our long-term trend and valuation analysis indicated that large cap U.S. stocks remain very attractive. Accordingly, we have taken the opportunity to reduce our exposure to small cap and mid cap stocks in favor of large caps. In our opinion, this change reduces the overall risk profile of the portfolios while taking advantage of the attractive valuations of large cap stocks.

At the same time, we replaced two of the funds in your portfolios. We sold the Pioneer Cullen Value fund and the Eagle Mid Cap Stock fund. We had come to expect these funds to perform well when the market goes down. When they underperformed during last year’s 20% mid-year decline, we became concerned and looked for alternatives. We moved into the Diamond Hill Large Cap fund



and the Munder Mid Cap Core Growth fund. We have followed both of these funds for a long time and feel that their long-tenured management teams, solid long-term track records, consistent performance, and reasonable fees make them a great fit in our models. We believe that we have a fantastic lineup of mutual funds for the long-term investor.

As always, we will continue to monitor the funds in the FundAdvisor portfolios and will constantly strive to find the best alternatives. Feel free to contact your Investment Executive with any questions you may have or for more information on the funds discussed above.



You may notice that we have changed the way we report fund performance. We wanted to give you a glimpse of some of the performance metrics that we find most important. They include 1, 3, and 5 year rolling returns, which give us a better sense for the manager's performance consistency, and several metrics that show a manager's downside performance. Ultimately, we want funds that have been able to consistently outperform over the long term with less risk and good downside protection.

Returns as of March 31, 2012

Fund / Index Name ⁷	Rolling Returns					Fund / Index Performance at Net Asset Value*					Expense Ratio	
	Avg 1 Year	Avg 3 Year	Avg 5 Year	Up Capture	Down Capture	YTD	1 Year	3 Years	5 Years	10 Years	Gross	Net
Large Cap												
American Funds AMCAP F2	7.9	4.6	3.8	98.65	95.15	12.94	7.79	23.97	-	-	0.49	0.49
Diamond Hill Large Cap I	10.3	7.8	6.8	104.88	93.22	9.46	6.63	22.24	2.35	-	0.81	0.81
FMI Large Cap	10.0	7.7	7.0	93.10	80.78	11.08	7.64	21.20	4.01	7.29	0.97	0.97
S&P 500 Index	7.2	4.0	3.4	100.00	100.00	12.59	8.54	23.42	2.01	4.12	-	-
Mid Cap and Small Cap												
Munder Mid Cap Core Growth Y	12.5	8.3	7.4	87.08	86.88	13.82	4.66	26.43	4.12	8.65	1.08	1.08
Royce Value Investment	16.9	12.4	11.0	109.56	98.75	10.85	-6.52	25.84	4.19	-	1.16	1.16
Keeley Small Cap Value A	13.2	9.0	7.8	104.56	99.33	12.05	-4.88	25.55	-0.39	8.12	1.35	1.35
Russell 2500 Index	11.9	7.4	6.0	100.00	100.00	12.99	1.33	28.42	3.03	7.49	-	-
International												
Thornburg International Value I	13.6	11.2	11.1	98.37	88.87	11.21	-7.23	17.70	1.13	8.60	0.88	0.88
Dodge & Cox International Stock	15.1	11.2	9.9	124.22	108.07	12.72	-7.61	22.20	-2.07	8.48	0.65	0.65
MSCI EAFE Index	11.0	8.0	7.4	100.00	100.00	9.97	-8.76	13.72	-6.27	3.00	-	-
Emerging Markets												
T. Rowe Price Emerging Mkts Stk	22.5	17.5	16.6	104.67	106.72	12.70	-9.18	26.64	2.26	13.14	1.26	1.26
MSCI Emerging Markets Index	22.7	18.7	18.0	100.00	100.00	14.14	-8.52	25.42	4.97	14.47	-	-
Intermediate Government/Credit												
Delaware Diversified Income A	8.5	7.6	7.2	127.28	62.94	1.28	6.46	13.18	7.83	8.27	0.97	0.92 ¹
PIMCO Total Return A	6.4	6.3	6.1	118.21	103.10	2.78	5.57	8.90	7.86	6.55	0.85	0.85
BarCap US Govt/Credit Interm Index	5.0	4.8	4.8	100.00	100.00	0.61	6.09	5.88	5.67	5.29	-	-
Short-Term Bond												
Vanguard Short-Term Inv Gr.	4.2	4.0	4.0	115.50	123.67	1.59	2.90	6.79	4.28	4.14	0.22	0.22
Citigroup USBIG Gov/Corp 1-3 yr Index	3.6	3.8	4.0	100.00	100.00	0.34	1.74	2.77	3.84	3.60	-	-
Dynamic Allocation												
BlackRock Global Allocation I	11.5	10.0	9.9	75.09	61.58	8.17	0.89	13.97	5.07	8.88	0.89	0.89
Ivy Asset Strategy I	12.4	12.4	13.1	77.45	58.46	14.34	1.57	11.76	-	-	0.77	0.77
Kinetics Paradigm No Load	13.4	9.1	8.1	115.70	101.37	15.91	-5.68	22.47	-1.95	8.57	1.77	1.65 ²
Quaker Strategic Growth I	8.2	4.9	4.9	84.94	90.54	13.14	1.50	14.30	-0.52	4.90	1.96	1.96
Wintergreen Investor	-	-	-	-	-	3.90	1.88	23.01	3.52	-	1.89	1.89
IVA Worldwide I	-	-	-	-	-	6.25	0.79	16.63	-	-	1.04	1.04
MSCI World Index	9.2	6.2	5.6	100.00	100.00	11.56	0.56	20.24	-0.70	4.72	-	-

Performance data quoted represents past performance. Past performance is historical and not representative nor a guarantee of future results. Current performance may be lower or higher than the data quoted. To obtain performance data current to the most recent month-end, please call 1-800-853-2060. The investment return and principal value of an investment will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original cost.

Disclosures

It is important to note that short-term and trailing performance will fluctuate. We expect all of the funds at some point to experience underperformance versus their benchmarks and peer groups. However, we believe that our research process has helped us identify funds that are likely to perform well over the long-term. Our decision to remove a fund is not based on short-term performance, but on in-depth analysis using our Monitoring Criteria.

*Mutual funds are offered in the FundAdvisor program at net asset value, but are subject to an annual investment advisory fee of up to 1.25% with a minimum fee of \$125 per quarter. The Davenport wrap fee includes investment advice and brokerage execution. In addition to the FundAdvisor fee, clients will bear a proportionate share of each mutual fund's management and administrative expenses, including advisory fees paid to the mutual fund's investment advisors. This chart shows the actual performance of the shares at net asset value, and does not represent individual account performance. Past performance is no guarantee of future results. Current performance may be lower or higher than the data quoted. To obtain performance data current to the most recent month-end, please visit the following web sites: www.americanfunds.com, www.blackrock.com, www.delawareinvestments.com, www.diamond-hill.com, www.dodgeandcox.com, www.fiduciarymgt.com, www.ivafunds.com, www.ivyfund.com, www.keeleyfund.com, www.kineticsfund.com, www.munder.com, www.quakerfund.com, www.roycefund.com, www.thornburginvestments.com, www.troweprice.com, www.vanguard.com, www.wintergreenfund.com. The investment and principal value of an investment will fluctuate. An investor's shares, when redeemed, may be worth more or less than their original cost. Mutual Fund and Index returns are provided by Morningstar.

You should consider each mutual fund's investment objectives, risks, charges and expenses carefully before investing. Each mutual fund's prospectus contains this and other important information, should be read carefully before investing or sending money, and can be obtained by contacting your Investment Executive, or by calling 1-800-853-2060.

Downside Capture Ratio measures a manager's performance in down markets relative to the market (benchmark) itself. **Gross Expense Ratio:** The total annual operating expenses of a fund divided by its average net assets. **Net Expense Ratio:** The total annual operating expenses of a fund, less any fee waivers, divided by its average net assets. This is the expense ratio actually charged by the fund for the previous fiscal year. **Rolling Returns:** The annualized average return for a period ending with the listed year. **Upside Capture Ratio** measures a manager's performance in up markets relative to the market (benchmark) itself. ¹The Fund's distributor, Delaware Distributors, L.P. (Distributor), has also contracted to limit the Class A 12b-1 fee from February 28, 2012 through February 28, 2013 to no more than 0.25% of its average daily net assets. These waivers and reimbursements may only be terminated by agreement of the Manager and the Distributor, as applicable, and the Fund. ²The Investment Adviser to the Paradigm Portfolio has voluntarily agreed to waive management fees and reimburse Fund expenses so that Net Annual Fund Operating Expenses do not exceed 1.64%, excluding AFFE, through April 30, 2011. These waivers and reimbursements may be discontinued at any time by the Investment Adviser after April 30, 2011.

INDEX DEFINITIONS: The **Barclays Capital Intermediate Government/Corporate Index** is an unmanaged index composed of debt securities with maturities from one to ten years issued or guaranteed by the U.S. Treasury, U.S. Government agencies, quasi-federal corporations and fixed rate dollar denominated SEC-registered corporate debt that are rated investment grade or higher by Moody's Investors Service and Standard and Poor's Corporation or Fitch Investor's Service, in that order. The **Barclay's Capital U.S. Aggregate Index** is an unmanaged index considered representative of the U.S. investment-grade, fixed-rate bond market. The **Citigroup USBIG Government/Corporate 1-3 years Index** measures the performance of bonds issued in the U.S. investment-grade bond market. The **Dow Jones Industrial Average** is an unmanaged price-weighted average based on the "price only" performance of 30 blue chip stocks. The **MSCI EAFE (Europe, Australasia, Far East) Index** is a free float-adjusted market capitalization index that is designed to measure developed market equity performance, excluding the U.S. & Canada. The **MSCI EM (Emerging Markets) Index** is a capitalization-weighted index of stocks from 26 emerging markets that only includes issues that may be traded by foreign investors. The reported returns reflect equities priced in U.S. dollars and do not include the effects of reinvested dividends. The **MSCI World Index** is a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets. The **Russell 2000 Index** measures the performance of the 2000 smallest companies in the Russell 3000 Index, which represents approximately 8% of the total market capitalization of the Russell 3000 Index. The **Russell 2500 Index** measures the performance of the small to mid-cap segment of the U.S. equity universe, commonly referred to as "smid" cap. The Russell 2500 is a subset of the Russell 3000® Index. It includes approximately 2500 of the smallest securities based on a combination of their market cap and current index membership. The **Russell 3000 Growth Index** measures the performance of the Russell 3000 Index companies with higher price-to-book ratios and higher forecasted growth values. The stocks in this index are also members of either the Russell 1000 Growth or the Russell 2000 Growth indexes. The **Russell 3000 Value Index** measures the performance of the Russell 3000 Index companies with lower price-to-book ratios and lower forecasted growth values. The stocks in this index are also members of either the Russell 1000 Value or the Russell 2000 Value indexes. The **Russell Midcap Index** is an unmanaged index considered representative of mid-cap stocks. The Russell Midcap Index is a trademark/service mark of the Frank Russell Co. Russell® is a trademark of the Frank Russell Co. The **S&P 500 Index** is comprised of 500 U.S. stocks and is an indicator of the performance of the overall U.S. stock market. *An investor cannot invest in an index, and its returns are not indicative of the performance of any specific investment.*

RISK CONSIDERATIONS: International funds invest primarily in equity securities of issuers outside the United States. International investments are subject to additional risks such as currency fluctuations, political instability, and the potential for illiquid markets. Funds that invest in foreign securities may involve greater risks, including political and economic uncertainties, as well as risk of currency fluctuations. Small and mid-cap company stocks may be more volatile than stocks of larger, more established companies. Investments in bonds and other fixed income securities may fall in value if interest rates change. Generally, the prices of debt securities rise when interest rates fall, while their prices fall when interest rates rise. Longer term debt securities are usually more sensitive to interest rate changes. An issuer suffering an adverse change in its financial condition could lower the credit quality of a security, leading to greater price volatility of the security. Funds investing in lower quality debt securities are more susceptible to these problems and their value may be more volatile.

The mutual fund categories are determined by Davenport using a combination of Morningstar categories and a returns-based style analysis provided by Zephyr StyleADVISOR.

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