

## **Investment Philosophy**



## Personalized Wealth Management, Tailored to Your Goals

At Davenport, we provide clients with diverse investment strategiesguided by a disciplined approach to wealth management. Our teamworks closely with you to create a customized financial plan – onethat we develop, implement, and monitor together. By carefullybalancing responsible investments with risk, we design an investmentstrategy that aligns with your goals, helping to grow and protect yourwealth.

We can offer Davenport Asset Management portfolios which aremanaged in the same manner as we manage our own money inDavenport's Employee Profit Sharing Plan. Over 30 years ago, the firmstarted the plan with a deep obligation to protect and grow employees'retirement assets. In 1984, the same investments were madeavailable to clients. Today, while the number of options and styleshave increased, our philosophy remains the same in that we align yourinterests with our own. There is no better way to make us accountableand no greater testament to our conviction.

In addition to having access to Davenport Asset Management, ourclients also have access to a fundamental long-term investmentapproach where our team of experienced advisors carefully selectinvestments based on thorough research and financial analysis. Weseek to invest in high-quality companies with strong balance sheets, consistent earnings growth, competitive advantages with forethoughton market and economic trends, as well as solid management teams.

Our team also has access to a list of premier outside money managers and mutual funds. Our Fixed Income Department maintains a wideselection of preferred stocks, corporate, municipal, and government bond offerings for designing fixed income portfolios to provide steady income. You can establish either a fee-based or traditional commission-based brokerage account.