

Brown, Orensky & Cann

of Davenport & Company LLC



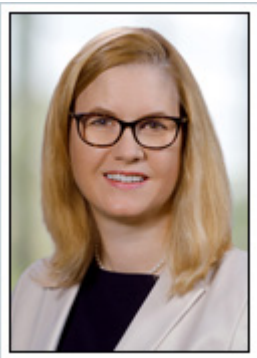
E. Trigg Brown Jr.

Executive Vice President, Investments

Trigg has guided clients in the investment business for more than 40 years, the majority of which have been at Davenport helping individuals and institutions successfully preserve and grow their wealth. Trigg has built a significant and loyal client base through his thoughtful, patient investment strategy that incorporates his talent for fundamental analysis of individual companies and his comprehensive grasp of the macroeconomic environment.

In addition to serving his clients, Trigg is also a member of Davenport's seven-member Investment Policy Committee, which makes securities decisions for Davenport Asset Management. Davenport Asset Management oversees \$11 billion positioned in Davenport's mutual funds and separately managed accounts. He is also a member of Davenport's Board of Directors and the Board's Executive Committee. Trigg graduated from University of Virginia with a degree in Economics. He has earned his Series 7, 63, 65, 24, 9/10 and commodities registrations with FINRA and holds life and health insurance licenses.

In his free time, Trigg enjoys golf, fly fishing and hunting.



Courtney R. Orensky

Senior Vice President - Investments

Building strong relationships has been the focus of Courtney's career since she joined Davenport in 1999. In addition to supporting clients' needs, she has developed a deep knowledge of the financial industry so that she may help her clients understand their investments. Courtney's attention to detail and commitment to excellence have given clients the confidence and comfort that their interests are being well cared for.

Courtney graduated from the College of William & Mary with a BBA in Marketing. She has earned her Series 7, 66 and 9/10 registrations with FINRA as well as her life and health insurance licenses. As a strong believer in giving back to the community, Courtney is a member of Impact 100 Richmond, and is proud to have served as a 2018 Make-A-Wish Greater Virginia W.I.S.H. Circle Honoree. Courtney and her husband, Ian, have two children. In her free time, she enjoys reading, hiking and riding her Peloton.



Merrill P. Cann

Senior Vice President - Investments

Merrill joined Davenport in 2004 as a Performance Associate in the firm's Asset Management department. He was promoted to an Assistant Portfolio Manager and then to a Portfolio Relationship Manager. In January 2019, he joined Trigg Brown and Courtney Orensky to work directly with clients as a Financial Advisor. Prior to joining Davenport, Merrill's experience included working in customer service at Bank of Jackson Hole in Wyoming. He is Series 7 and 66 registered with FINRA.

Merrill graduated from University of Virginia with a BA in History. In his free time, he enjoys playing golf and enjoying the outdoors.



Kim Martin

Registered Client Service Associate

Kim began her financial services career at Scott & Stringfellow in 1993. During her time there, she held positions in Trading Support Operations, rising to the rank of Assistant Vice President. Having held positions throughout her career at UBS Financial Services, and Wells Fargo Advisors, Kim has amassed experience in many areas of the industry, including being a retirement plan specialist, and a registered client associate. According to Kim, the best part of her day is “helping clients with their needs, and keeping her advisors organized.”

Kim has earned her Series 7 and Series 63 securities registrations, and also holds life, health and annuity insurance licenses. Kim lives in New Kent County with her husband Brian and has one grown daughter who lives in New Bern, North Carolina.

In her spare time, Kim likes to work around her house and yard and loves playing with her two mini Australian Shepherds.