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Robert O’Neill Joins Davenport’s Public Finance Department *Firm Announces Opening of Second South Carolina Location*

Richmond, VA – Davenport & Company announced today that Robert J. O’Neill has joined the firm and will help open the company’s second Public Finance location in South Carolina. The new office will be located in Mount Pleasant, joining Davenport’s existing office in Hilton Head.

“Bob’s decision to join Davenport significantly bolsters our Public Finance team, and is a tremendous gain not only for the firm, but the clients he will serve,” said David Rose, Senior Vice President and Co-Head of Public Finance. “I’ve known Bob since working together in the 1980’s, and he was one of the earliest local government leaders to use performance metrics to help develop and guide financial practices. He is a forward-thinking, pragmatic and strategic thinker and his public sector experience gives him an unrivaled perspective in dealing with public finance issues from both sides of the table.”

O’Neill will focus his practice on strategic financial analysis and advising on leadership and management issues. Prior to joining Davenport, he served as the executive director of the International City/County Management Associations (ICMA), which advances professional local government worldwide, a post which he held since 2002. O’Neill, who is also a former County Executive of Fairfax County, Va., and City Manager of Hampton, Va., is well-versed in all issues related to local government management.

“Bob’s background is a perfect complement to our work with clients of all sizes and situations – whether it is a growing locality or one located in a more challenged economic region,” said Ted Cole, Senior Vice President and Co-Head of Public Finance. “The focus remains the same, which is to maximize the limited resources of a local government or entity to meet constituents’ needs and expectations.”

O’Neill also recently accepted two university appointments. He joined Old Dominion University, located in Norfolk, Va., as an adjunct professor in the Center for Regional Excellence in the Strome College of Business School of Public Service, and was named a Riley Fellow for the Joseph P. Riley Jr. Center for Livable Communities, an interdisciplinary initiative of the College of Charleston, whose mission is to leverage the intellectual resources of the college to support the economic and cultural vibrancy of communities throughout South Carolina, the United States, and around the world.

Headquartered in Richmond, Virginia, Davenport & Company LLC has 22 locations in Virginia, North Carolina, South Carolina, Georgia and Maryland. Founded more than 150 years ago, the firm is 100 percent employee owned and has more than 400 associates, including 175 Investment Executives. Davenport offers a wide range of investment services for individuals, corporations, institutions, and municipalities including comprehensive stock and bond brokerage, investment management, research, financial planning, insurance, public finance, and corporate finance services.